

YOUR CHALLENGES ARE
OUR OPPORTUNITY



RSM HUNGARY | REAL ESTATE DESK

COMPREHENSIVE SERVICES FOR THE REAL ESTATE SECTOR

THE POWER OF BEING UNDERSTOOD
AUDIT | TAX | CONSULTING



WHAT IS RSM REAL ESTATE DESK?

RSM Hungary provides comprehensive support to its real estate market partners. The experts of our **Tax, Accounting and M&A divisions** and our **Legal counsellors** have been providing consulting services to various domestic and foreign operators in the real estate sector for several decades. In the course of our work, we serve our clients on the buyer, seller, tenant, lessor, investor and entrepreneurial side in many areas (accounting, legal, tax and financial advisory relating to real estates, real estate sale, tax and legal structuring, transactional support, etc.).

Taking advantage of the synergies within RSM, we have compiled a Real Estate Desk consisting of dedicated legal, tax, financial and accounting experts from each of our divisions, which combines our industry related experience and expertise in the real estate sector.

WHY RSM REAL ESTATE DESK?

Based on our complex, multidisciplinary expert knowledge and experience, we can ensure the implementation of expert coordination of the most complex transactions, from the solution of real estate specific issues till the coordination of technical implementation. We provide a comprehensive service in all matters relating to the real estate business; real estate investment and development, real estate acquisition and utilization, elaboration of various structures in case of sale of real estate through share deal.

We support our clients according to the principle of one-point of contact, still we can examine the issues from all relevant professional aspects at the same time. Our clients can receive:

- **transactional (M&A),**
- **tax,**
- **accounting,**
- **legal advice** at the same time.

In this way, we can ensure the design and implementation of efficient and comprehensive, customized solutions and structures.



THE BENEFITS OF OUR INTERNATIONAL NETWORK

RSM Hungary is a member of RSM's global consulting network which is represented in 120 countries. The **European Real Estate Group**, which operates within the RSM network, **combines the tax, transaction (M&A) and accounting information and competencies of 22 European countries** with experience in the international real estate sector.

Through our expertise in local real estate regulation, we combine local experience with international knowledge to support our clients in real estate investment and real estate related activities.

In close cooperation with the members of the **M&A Group of the RSM network**, our experts also provide a comprehensive range of services to our clients during international acquisitions, real estate and company investments and other cross-border transactions.

In addition to our comprehensive **international advisory services**, with the help of RSM's international network we are also at the disposal of our clients in connection with potential domestic and foreign investments on a supply and demand side (deal matching).

HOW CAN RSM REAL ESTATE DESK HELP?

REAL ESTATE RELATED ADVISORY

- Comprehensive support for real estate transactions: M&A / Acquisition, Legal, Tax, Due diligences
- Investment advisory, legal support for real estate investments
- Accounting, tax and legal consulting related to real estate management
- Land, building and other tax consulting
- Real estate valuation support
- Tax and legal advisory related to agricultural land
- Support for real estate matters relating to mining and solar power projects
- Litigation related to real estate

COMPREHENSIVE BUY-SIDE SUPPORT

- Tax, legal and financial due diligence, risk management
- Tax, legal and financial advice related to real estate acquisition
- Tax and legal opinion on lease contracts
- Search for potential real estate, target companies and sellers (deal matching)
- Development of domestic and international real estate structures, structuring advisory
- Settlement advisory
- Transfer tax (duty) advisory and planning
- Fundraising and financing advisory

COMPREHENSIVE SELL-SIDE SUPPORT

- Supporting the preparation for a sale (health check, vendor due diligence)
- Comprehensive tax, legal and financial planning of real estate sale
- Search for potential investors and buyers (deal matching)
- Support for strategy planning
- Legal planning of lease construction



OUR REFERENCES

INDUSTRIAL REAL ESTATES

- Industrial park investment support
- Acquisition of industrial real estate
- Legal and tax planning for the construction of industrial parks
- Support for the acquisition of manufacturing plants
- Greenfield industrial real estate investment support
- Renewable power plant transaction and investment support
- Legal and tax support for real estate investments in the mining industry

COMMERCIAL REAL ESTATES

- Tax and legal planning and implementation of commercial real estate transactions (retail stores, shopping mall)
- Establishment of legal and tax structure for shopping mall development
- Due diligence on hotels and commercial accommodations, relating legal and tax advisory

OFFICES

- Support for office real estate acquisitions

OTHER REAL ESTATE CONSULTING

- Support for residential real estate development
- Property valuation of real estate investment funds
- Structuring of the real estate portfolio as part of wealth structuring, implementation of corporate mergers and transformations
- Support for leases, restructurings, workout matters
- Support of real estate valuation and real estate agency services



CONTACT PERSON



Miklós Héhn

Partner
Head of Accounting services
miklos.hehn@rsm.hu



Gábor Fajcsák

Partner
Head of Tax services
gabor.fajcsak@rsm.hu



Bálint Szűcs

Partner
Tax Expert Attorney-at-law
balint.szucs@rsmlegal.hu



Levente Almási

Partner
Head of M&A
levente.almasi@rsm.hu

RSM Hungary Tax and Financial Advisory Services Plc.

1139 Budapest, Lomb str. 30-32.

Phone | +36 1886-3700, +36 1886-3701

Email | info@rsm.hu

Web | www.rsm.hu

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